### **Particulars**

| Organisation Name           | ACEITES S.A.   |
|-----------------------------|--|
| Corporate Website Address   | www.aceitesa.com   |
| Primary Activity or Product | Oil Palm Growers   |
| Related Company(ies)        | None   |
| Country Operations          | Colombia   |
| Membership Number           | 1-0127-12-000-00   |
| Membership Type             | Ordinary Members   |
| Membership Category         | Oil Palm Growers   |
| Primary Contacts            | MS. DIANA CATALINA SEPULVEDA LENIZ  Address: In front of the Bahia de Santa Marta Located in the Carrera 1C #  22-58 Building BAHÍA CENTRO Office 303  Santa Marta  Colombia |
| Person Reporting            | DIANA SEPULVEDA  |

#### **Related Information**

### Other information on palm oil:

Actually this information (I.e sustainability reports, EIAS, HCV) are in process toghether with PALMACEITE S.A.

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### **Oil Palm Growers**

1. Main activities as a palm oil grower

### **Operational Profile**

| <ul><li>■ Palm oil grower &amp; miller</li><li>■ Palm oil mill/palm kernel crusher operator</li></ul> |
|---|
| Operations and Certification Progress   |
| 2. Total landbank available   |
|   |
| 2.1. Total landbank licensed  |
| 7500  |
| 2.2. Total landbank for oil palm cultivation  |
| 7154  |
| 2.3. Total landbank for conservation  |
| 500   |
| 3. About your estate operations   |
|   |
| 3.1. Total area of estate plantations - planted   |
| 7154  |
| 3.2. Mature area  |
| 7108  |
| 3.3. Imature area   |
| 46  |
| 3.4. Area certified   |
|   |
| 3.5. Number of estates/Management Units   |
| 55  |
| 3.6. Number of estates/Management Units certified   |
|   |
| 4. In which countries are your estates?   |
|   |

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| 4.1. Indonesia  |
|---|
|   |
| 4.2. Malaysia   |
|   |
| 4.3. Other  |
| Colombia  |
| 5. Schemed smallholder operations that supply your organisation   |
| <del></del>   |
| 5.1. Area of scheme smallholder plantations - planted   |
|   |
| 5.2. Area of scheme smallholder plantations that are certified  |
|   |
| 6. New plantings and developments   |
|   |
| 6.1. Area planted in this reporting period  |
|   |
| C 2. Have New Plenting Presedures notifications have submitted to the PCPO for the plentings            |
| 6.2. Have New Planting Procedures notifications been submitted to the RSPO for the plantings this year? |
| No  |
| 7. Third party Fresh Fruit Bunches sourcing   |
|   |
| 7.1. Tonnes of outside FFB purchased from sources that are not company, scheme                          |
| smallholders or contracted outgrowers   |
| <del></del>   |
| 7.2. How much of this is certified?   |
| <del></del>   |
| 8. Fresh Fruit Bunches processing operations  |
| <del></del>   |
| 8.1. Number of Palm Oil Mills operated  |
| 1   |
| 8.2. Number of Palm Oil Mills certified   |
| <del></del>   |
| 8.3. Number of Palm Kernel crushers and/or Palm Kernel mills operated                                   |
| 1   |
|   |

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| 8.4. Number of Palm Kernel crushers and/or Palm Kernel mills certified   |
|--|
| 9. Total Fresh Fruit Bunches processing production capacity  |
| 9.1. Total annual Crude Palm Oil production capacity   |
| 9.2. Total annual Palm Kernel production capacity  |
| 9.3. Total annual Palm Kernel Oil production capacity  |
| 9.4. Total annual Certified Crude Palm Oil production capacity   |
| 9.5. Total annual Certified Palm Kernel production capacity  |
| 9.6. Total annual Certified Palm Kernel Oil production capacity  |
| 9.7. Total annual FFB production capacity  |
| Marketing  |
| 10 Which supply chain options do you sell RSPO-certified palm oil products through?  |
| Time-Bound Plan  |
| 11 Date of first RSPO estate certification (planned or achieved)   |
| 2014   |
| 12 Time-bound plan - Year expected to achieve 100% RSPO certification of estates   |
| 2015   |
| 13 What are your interim milestones towards achieving RSPO certification commitment (year and progressive CSPO%)   |
| Our strategy for the first year is based on training workers, farmers, communities, on issues related to the RSPO. Compliance with applicable legal parent, construction and preparation of the necessary infrastructure, raising of cartographic information of the area, identification of HCV and conservation strategies of these. Priority will be given to those who have better infrastructure palm growers, who have more available, showing greater interest in training and develop certification-related activities on their own initiative  Our goal is certification in 2014 the Plant extractor and its supplier base (at least 70%) |

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## Timebound plan - Year expected to achieve 100% RSPO certification of associated smallholders and outgrowers)

2015

# 14 What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)

We apply the same strategy as the previous item, the difference in the implementation resides in the gaps between the current state of the plantations on the P & C and speed of adaptation of the producers to change and adopt the recommendations for closing gaps

## 15 Time-Bound plan - Year expected to achieve 100% RSPO certification of independently sourced FFB

2016

## 16 What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)

Socialization of certification success stories, accompanying documentation processes and implementation of activities, training.

#### 17 Which countries that your organization operates in do the above commitments cover?

Colombia

#### **Actions for Next Reporting Period**

#### 18 Outline actions that will be taken in the coming year to advance your plans for certification

We are currently developing a project with external funding which seeks to: Biodiversity Conservation in Regions Palmeras, mediate the development of eight Thematic Major:

Ecological Structures (EE)

Zoning (ZN)

Areas of High Conservation Value (AAVC)

Landscape Management Tools (HMP)

Rating Ecosystem Services

Agroecological Practices

**RSPO** Certification

Agrobiodiversity

We believe that by developing this alternative project, get the tools to achieve certification and generate a positive impact on our region

#### 19 Outline actions that will be taken in the coming year to promote sustainable palm oil

Such actions are taken through our trader CI BIOCOSTA SA, although we are participating in a project to generate energy from the byproducts of the extraction of the palm, which can be a showcase to demonstrate that palm oil is friendly to the environment by generating clean energy.

# 20 Does your company have a public commitment relating to the GHG emissions of your operations?

No

#### Public commitment relating to the GHG emissions report:

--

### 21 Do you publicly report the GHG emissions of your operations? - Existing operations (as per Criterion 5.6)

--

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| Report the GHG emissions of operations - existing operations (as per Criterion 5.6)                                |
|--|
|  |
| 21 Do you publicly report the GHG emissions of your operations? - Expected emissions associated with new plantings |
| <del></del>  |
| Report the GHG emissions of operations - Expected emissions associated with new plantings (as per Criterion 7.8)   |
| Reasons for Non-Disclosure of Information  |
| 22 If you have not disclosed any of the above information, please indicate the reasons why                         |
| Confidential   |
| Reasons  |
|  |

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### **Challenges**

#### 1. Significant economic, social or environmental obstacles

The main obstacles are due to cultural facorees, there are practices that have been done for generations and not to be so much easier to standardize, foulbrood generates trauma when you want to bring about change through the adoption of new and better techniques. Also, people, given the uncertainty of the market, are reluctant to make investments, which at the time did not see it as improving the quality of life, but as expenses that affect your cash flow. On the other hand, the legal issue is very restrictive in our country, making the tedious and costly implementation

| 2. How would you qualify RSPO standards as compared to other parallel standards?  |  |  |
|---|--|--|
| Cost Effective:   |  |  |
| Yes   |  |  |
| Robust:   |  |  |
| Yes   |  |  |
| Simpler to Comply to:   |  |  |
| No  |  |  |
| 3. How has your organization supported the vision of RSPO to transform markets?   |  |  |
| For start, we did cycles of socialization with producers to talk about the benefits of the RSPO. In addition we have relied on allied companies (Social Foundation and the marketer). Also were |  |  |

contracted Social Impact Studies and Environmental to identify the most relevant aspects and thus take mediddas that can reach compensation strategies, mitigation or multiplication, if case is positive

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